

# C4



## Flight Design C4 “Early Bird” Advance Order Process

- Program dates: April 13, 2011 until first flight of C4 Prototype or reaching serial number 100, whichever is first
- Open to worldwide market
- “Early Bird” is a special program designed to gauge interest in the new Flight Design C4 and gain advance orders for initial C4 production
- “Early Bird” order holders will receive the benefits of:
  - an early C4 delivery position
  - discount from the retail price, when established, of \$10,000
- Special “Early Bird” C4 order deposit amount: \$7,000
- For those sending or wire transferring their deposit, the deposit must be received within 10 days of order placement or the order will be null & void
- Deposit is fully refundable until 30 days following release of C4 preliminary performance and pricing information. After that date, all deposits are non-refundable
- Orders will be date & time recorded when received to sequentially allocate production slots
- While every effort will be made to abide by the sequence of order receipt to allocate production, Flight Design reserves the right to manage and make alterations to the C4 orders and production schedule as it determines is in the best interest of Flight Design and its global sales & marketing priorities. For example, non-certification in various countries may cause deliveries to be adjusted, as well as other reasons determined by Flight Design
- The first 25 C4 aircraft serials have been pre-allocated by Flight Design so that these early aircraft can be used to strategically promote, demo and expose the C4 in key markets at an early stage
- “Early Bird” orders will be added to the delivery schedule beginning with serial 0026 and sequentially to accommodate all “Early Bird” orders. For example, if 75 “Early Bird” orders are received, then “Early Bird” order holders will occupy serials 0026 to 0100. Orders received after the expiration of the “Early Bird” program will then begin with serial 0101 (in this example).

## Flight Design C4 Deposit Schedule & Amounts

	"Early Bird" Orders	Regular Orders
Initial	\$ 7,000	\$ 21,000
1 <sup>st</sup> Prototype Flight	\$ 14,000	
5 Months Prior Delivery	\$ 49,000	\$ 49,000
Total Deposit	\$ 70,000	\$ 70,000
Discount	\$10,000 Discount on Price	No Discount

### Performance and pricing indication\*:

Empty Weight: 1,320 lbs  
Payload: 1,320 lbs  
MTOW: 2,645 lbs  
Price: \$250,000

Cruise Performance: 150 kts  
Fuel capacity: 63 gal  
BRS – Airframe Emergency Parachute

\*this is just indication and not preliminary performance and pricing information



# FLIGHT DESIGN



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